



# ELECTRICAL SYSTEM PLANNING

*DESIGNED TO HELP YOUR COMMUNITY SUCCEED*

**“Enhancing economic development through infrastructure”**

**Why you should choose SPECTRUM for ...**

## • **Negotiations**

With a thorough understanding of Utility Operations including generation, transmission, distribution, metering, data collection and billing, our team of experts is ready to assist you in all facets of negotiation, including...

- purchase power agreements
- contract negotiations
- territory acquisition
- customer rate negotiations including time of Use rates
- regulatory issues
- expert witness testimony

Given their many years of system operation experience, our negotiators can speak to the issues listed above with utmost authority. We can speak with any level of your staff about each area of system operations and the costs involved.



We appreciate the requirements of industrial and commercial operations and stand ready to assist with negotiations to strengthen customer relations through establishing efficiencies and cost reduction. Efficient operations, fair and current rates, and safe, reliable power and communications provide attractive business development opportunities, allowing local businesses to be competitive and profitable.

We also understand that what's most important in any negotiation is coming up with a win/win agreement. That's the goal: to make sure all parties involved walk away from the negotiating table satisfied with the outcome.

**Spectrum Engineering Corporation**  
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